

September 7, 2021

Preliminary Monthly Report for August 2021

Money Partners Group today released the following data for consolidated performance in August 2021. Operating revenues and foreign exchange margin deposits are preliminary figures that may change when financial statements are released.

Period	FY3/21											
	2020									2021		
	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar
Operating revenues (Million yen)	407	303	318	282	309	310	273	355	495	413	452	591
Foreign exchange trading volume (Currency in millions)	82,072	92,851	106,893	75,910	85,460	82,287	60,129	75,348	71,190	66,894	71,453	97,402
Customer accounts (Accounts)	340,605	340,735	340,825	340,830	340,840	340,768	341,218	341,138	341,086	341,521	341,690	342,122
Foreign exchange margin deposits (Million yen)	62,460	62,004	61,807	62,331	62,751	65,155	62,104	61,812	61,175	60,590	59,575	59,081
General customers	60,227	59,654	59,267	60,022	60,364	63,044	60,121	59,849	59,365	58,733	57,731	57,346
Financial companies (B-to-B)	2,232	2,350	2,539	2,309	2,386	2,111	1,982	1,963	1,809	1,856	1,843	1,734
Manepa Card accounts (Accounts)	162,828	163,034	163,058	163,086	163,138	163,159	163,034	162,996	162,802	162,492	162,309	161,921

Period	FY3/22											
	2021									2022		
	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar
Operating revenues (Million yen)	445	403	430	395	387							
Foreign exchange trading volume (Currency in millions)	72,253	82,478	73,411	92,739	76,532							
Customer accounts (Accounts)	342,801	343,397	343,817	344,134	344,314							
Foreign exchange margin deposits (Million yen)	58,635	56,276	56,581	56,671	56,468							
General customers	57,068	54,786	54,965	55,027	55,065							
Financial companies (B-to-B)	1,567	1,489	1,616	1,644	1,403							
Manepa Card accounts (Accounts)	161,712	161,526	161,301	161,091	160,964							

- (Notes) 1. Foreign exchange trading volume is the sum of customer transactions in each currency in units using the base currency. Trading volume has not been converted into yen.
2. The number of customer accounts and balance of foreign exchange margin deposits are as of the end of the month.
3. Money Partners started contract-for-difference (CFD) trading in August 2011. Margin deposits, trading volume and trading revenues in CFD are included in foreign exchange margin deposits, foreign exchange trading volume and operating revenues, respectively.
4. The foreign exchange margin deposits are presented separately by transactions from general customers and transactions from financial institutions that are B-to-B customers.
5. "Operating revenue" for the period from July 2020 to March 2021 includes the figures of a consolidated subsidiary COINAGE, Inc. On March 31, 2021, the Company closed and dissolved the crypto-asset exchange business.

<Overview of August>

In the foreign exchange market in August, the U.S. dollar/yen rate began trading at the higher 109 yen range, and the dollar-selling trend continued in response to the weak results of a series of U.S. economic indicators. On the 4th, the dollar-yen rate hit a low of the higher 108 yen range.

Subsequently, it rose to the mid 109 range as Vice Chairman of the FRB of Clarida expressed his positive views on tapering and interest rate hikes. Furthermore, the U.S. Employment Statics for July released on July 6 exceeded the prior forecast and the U.S. infrastructure investment bill passed by the Senate on July 10, the dollar/yen rate continued to grow and reached a high of the higher 110 yen range on July 11. However, the yen fell to the lower 109 yen range on the 16th due to risk aversion caused by concerns over the situation in Afghanistan, and then recovered and generally remained in a narrow range between the mid 109 yen and the higher 110 yen range, and ended the month at the higher 109 yen range.

On the other hand, European and Oceanian currencies, which are the main currencies handled other than the U.S. dollar/yen, appreciated against the yen until around the 20th, but then reversed and the yen immediately weakened.

Overall, the fluctuations in the foreign exchange rate was extremely sluggish, with the average daily price range of the U.S. dollar/yen remaining at 0.508 yen (compared to 0.587 yen in the previous month). Under these circumstances, the Partners FXnano has been continuing its campaign to reduce the spread to zero for the U.S. dollar/yen for a trading volume of 50,000 currencies per trade up to 24 hours (trading equivalent) in principle, and to zero for a trading volume of 0.2 million currencies per trade only during the hours between 18:00 and 21:00.

Overall, foreign exchange trading volume declined 17% to 76.5 billion currency units due to the impact of significantly weak foreign exchange rate fluctuations.

Operating profit amounted to 387 million, down only 2% from the previous month due to solid swap revenue despite a decrease in foreign exchange trading volume.

In addition, margin deposits received for foreign exchange transactions decreased by 202 million yen to 56,468 million yen due to an increase in margin deposits for general customers and a decrease in margin deposits for financial institutions.